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**UW
Extension**
Cooperative Extension

CARING FOR THE **FACES & SPACES** OF CLARK COUNTY

Renting Farm Assets Webinar

March 14

Clark County Courthouse County Board Room—Neillsville

- 1:00 p.m. Introduction to Land Values and Lease Concepts Around the Region
Arlin Brannstrom
Discussion will include a breakdown of how land prices are changing around the state and what might be driving the increases in land rent.
- 1:20 p.m. Corn & Bean Economics 2012—Review of Enterprise Budgets 2012
This segment will include factors to consider when determining the profitability of renting land to grow corn and beans on in the coming year.
- 1:40 p.m. Pros & Cons of Risk Sharing / Variable Cash Leases
Bruce Jones
He will share some tools he has developed that will help landlords and renters decide if a flexible lease contract will work for them and if so what kind might fit their situation
- 2:00 p.m. Lease Contracts and Legal Concerns
Phil Harris
Many rental agreements are on a handshake—Phil will cover the legal issues involved with renting farm assets and what makes for a legal contract
- 2:30 p.m. Resource Summary / Ag Lease 101
Arlin Brannstrom
Ag lease 101 is a multistate resource site that has been developed to provide information to renters and landlords
- 2:40 p.m. Local Land & Rental Discussion
Various Ag Agents
Local agents will discuss local resources and issues with the group
- 3:00 p.m. Meeting Concluded



*Please register by March 7.
Contact the UW-Extension Office at: 715-743-5121*

Sponsored by UW-Extension FARM Team